AGRO
A GOOD BUSINESS IN SÃO PAULO
Agribusiness in São Paulo

The Government of the State of São Paulo invests in technology facilitating actions and human capital, which makes agribusiness an even more significant, productive, and efficient activity, surpassing expectations and results. **São Paulo is one of the most successful examples of agribusiness in Brazil.**
Agro employs **15%** of the **registered workers** of the State of São Paulo, largely involved in the services and agroindustry sectors.

**Distribution:**

- **48%** SERVICES
- **35%** AGROINDUSTRY
- **17%** PRIMARY SEGMENT
In everything, a great State

- **250,000** square kilometers
- **45 million** inhabitants
- **20%** of the Brazilian Agribusiness GDP

World’s largest producer of:

- **Sugarcane**
  - 358.4 million tons
  - **53.2%** of the nation’s production

- **Sugar**
  - 24.6 million tons
  - **63.7%** of the nation’s production

- **Ethanol**
  - 13.2 billion liters
  - **47.5%** of the nation’s production
Oranges:
São Paulo is the world’s largest exporter.

Accounts for 60% of the world’s output and 78.7% of the nation’s production

Limes:
-produces 75.1% of the nation’s output

Other products of which São Paulo is the main Brazilian producer (% of the nation’s production):

40% Vegetables
38% Eggs
29.6% Quails
90.9% Rubber (coagulated latex)
43.5% Avocados
22.6% Tangerines (2nd largest producer)
49.8% Guavas

The State of São Paulo is also Brazil’s largest producer of bioelectricity.
Exports and logistics

- The best highways, railways, barges and airports
- Port of Santos (the largest port in Latin America)

- 48% of the nation’s soybeans
- 60% of the nation’s beef
- 82% of Brazil’s coffee exports
- World’s largest exporter of animal protein
- More than 900,000 tons, per year
- Exports of more than 16 billion dollars in 2018
SUGAR-CANE and ETHANOL: US$ 5 BILLION

MEAT: US$ 2.1 BILLION

JUICES: US$ 2.1 BILLION

FOREST PRODUCTS: US$ 1.8 BILLION

SOY COMPLEX: US$ 1.7 BILLION
Main destinations

Representing **nearly half of all** the State’s exports.

**Share:**

- **China**: 17.4%
- **EU**: 17.2%
- **USA**: 11.9%
- **Hong Kong**: 3.1%
- **Iran**: 2.8%
Internationalization
More than **R$ 1 billion** invested in **research** over the past 5 years. Team of **over 500 scientists**: Master’s, PhDs, and Post-Doctoral.

**Six research institutes** dedicated, individually, to agriculture, livestock, food technology, agricultural economy and biology, coordinated by the **São Paulo Agribusiness Technology Agency (APTA)**.

- **IAC** Agronomic Institute of Campinas
- **IZ** Institute of Zootechnics
- **IP** Fisheries Institute
- **IB** Biological Institute
- **IEA** Institute of Agricultural Economics
- **ITAL** Institute of Food Technology
We provide initiatives and care for a State that is **100% sustainable**, including an important center of planted forests for pulp, paper, and wood production. Total respect for the environment.
Sustainability
Come do business in São Paulo

Our doors are open to creating and generating even greater opportunities. The best moment for believing in our people and in our agribusiness is now.
Opportunity